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## **Solution Beacon Welcomes Paul A. Cyphers to the Management Team**

SEATTLE--(BUSINESS WIRE)--March 25, 2004--Solution Beacon is pleased to announce that Paul Cyphers is joining the management team in a key role to build and execute the end-to-end methodology for business development, project delivery and quality assurance.

Mr. Paul Cyphers comes to Solution Beacon with twenty years of industry experience and more than eight years of consulting experience. His background of over twenty years of extensive applications implementation experience with numerous ERP packages and methodology development is crucial to helping Solution Beacon enhance its delivery capability. Paul has more than five years of methodology development experience of international solutions content for five major software packages: J.D. Edwards, Oracle, PeopleSoft, Siebel and SAP. He has also led the development of the methodologies for other solution initiatives such as Program/Project/Change Management, Quality Management, Enterprise Performance Measurement and Business Process methodologies. Paul has also led cross-functional international teams developing new, and upgrading existing, content for applications to be deployed on global implementations. He also has responsibility for content and solution development to deliver rapid implementation of applications to clients. Prior to joining Solution Beacon, Paul has been a methodology director, senior consultant, project manager, systems manager, production supervisor and several materials management related positions throughout Colorado.

"Paul has the experience, depth and leadership we need to expand our service offerings and to improve Solution Beacon's delivery capability. His focus on solution delivery is designed to assure client satisfaction. Paul's role is critical to our ability to develop the internal processes necessary to ensure excellent service as we continue to grow rapidly," explains Jeff Linden, Solution Beacon's President.

Paul can be reached by email at [pcyphers@solutionbeacon.com](mailto:pcyphers@solutionbeacon.com) or by phone at 303-883-2440.

### About Solution Beacon

Based in Seattle, WA, Solution Beacon is a leading provider of expert Oracle Applications consulting resources to government agencies and the commercial arena. Their hands-on Functional and Technical consultants are among the most highly skilled and respected in their field. There is no substitute for experience. Solution Beacon's expertise is comprised of well-balanced industry-wide experience covering government, higher education, manufacturing, distribution, telecommunications, health care and e-Business.

For more information on Solution Beacon, visit [www.solutionbeacon.com](http://www.solutionbeacon.com).

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### **Contacts**

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