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Mark Wittkopp Joins Solution Beacon

SEATTLE--(BUSINESS WIRE)--Aug. 23, 2004--Solution Beacon is pleased to announce that Mark Wittkopp has joined Solution Beacon in a key role with the sales and client management team.

Mark Wittkopp has started working at Solution Beacon as a Client Relationship Manager. Mark has 10 years of Information Technology experience with seven years of Oracle Applications experience dating back to version 9.4. Mark has been involved with Oracle CRM for several years, managing several projects with the Sales Modules. He is very active in OAUG and founded the Pittsburgh OAUG in 2000. The Pittsburgh OAUG was the recipient of a Certificate of Distinction for its contributions to OAUG. Mark has served on many committees including the 2003 and 2004 OATS conference committee, 2004 OAUG Connection Point conference committee, and the 2004 OAUG Connection Point paper selection committee.

"Mark has the experience and depth we need to expand our sales and to improve Solution Beacon's delivery capability to our clients. His focus on solution delivery is designed to assure client satisfaction," explains John Stouffer, Solution Beacon's President. Mark will be working closely with Robert Braden Jr., director of sales at Solution Beacon. Mark will be doing both proactive and reactive sales as well as proposal generation, managing client relationships in addition to software and system integrator partnerships.

Mark can be reached by email at mwittkopp@solutionbeacon.com or by phone at 724-467-2177.

About Solution Beacon

Based in Seattle, WA, Solution Beacon is a leading provider of expert Oracle Applications consulting resources to government agencies and the commercial arena. Their hands-on Functional and Technical consultants are among the most highly skilled and respected in their field. There is no substitute for experience. Solution Beacon's expertise is comprised of well-balanced industry-wide experience covering government, higher education, manufacturing, distribution, telecommunications, health care and e-Business.

For more information on Solution Beacon, visit www.solutionbeacon.com.

Contacts

Solution Beacon, LLC
Mary Lou Weiss, 888-603-9243